



Application

Date _____

PO # _____

Order # _____

Polycom Honors Education Program

Section 1 (Required)

Educational Institution: _____

End user Contact Name: _____

End user Address: _____

City: _____ State: __ Zip: _____ End user Phone: _____

End user E-mail: _____

Section 2 (Required)

Reseller Name: _____

Sales Person: _____ Channel Phone: _____

Channel Address: _____

City: _____ State: _____ Zip: _____ Email: _____

Product Purchase Discount Worksheet (Required)

Check all that apply

<input type="checkbox"/> Video _____	Description _____	Qty. _____	Price _____
<input type="checkbox"/> Voice _____	Description _____	Qty. _____	Price _____
<input type="checkbox"/> Network Systems _____	Description _____	Qty. _____	Price _____
<input type="checkbox"/> Firewall Solutions _____	Description _____	Qty. _____	Price _____
<input type="checkbox"/> Service _____	Description _____	Qty. _____	Price _____
	Description _____		Total _____

I am interested in the following Honors benefits: (You will be contacted by a Polycom representative)

- USDLA Membership
- Interactive Video Conferencing Awareness Training

Type of Institution:

K-12 Higher Education Other _____
Specify

User Experience Type:

Beginner Intermediate Advanced

Polycom Channel Manager Contact _____

Polycom Territory Manager Contact _____

Territory or Channel Manager Approval Signature _____

How it works

1. Qualified educational institution works with Polycom Territory or Channel Manager to complete the Honors Application. Territory or Channel Manager must sign off on all Applications.
2. Educational institution submits a purchase order and a completed copy of the Honors Application to the reseller of choice.
3. The reseller submits a new purchase and Honors Application to Polycom Order Management for fulfillment.

Terms and Conditions

1. Channel Partner must submit a NEW purchase order and Application to Polycom Order Management with copies of the completed Honors Application.
2. The order must be shipped from Polycom directly to a single end user location.
3. This offer is available only to Certified Polycom resellers. This offer is void where prohibited or otherwise restricted by law.
4. This offer may not be combined with any other promotional offer except the FIRST program and Polycom reserves the right to cancel or modify this program at any time.
5. Sales to non educational entities, Polycom Channel Partners and/or employees or family members do not qualify.
6. Shipping costs of drop shipment are the responsibility of the end user.
7. No exceptions to this program will be allowed. Polycom has the right to deny all orders that do not meet the criteria outlined in this document.
8. Program Commences June 2005 and shall continue until terminated by Polycom.
9. See program overview for complete details.